# Wenshu Guo

## Contact Information

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### Research Interest

Industrial Organization, Applied Micro Theory, Antitrust

# Position

Lingnan University

Research Assistant Professor of Economics 03/2021 - present

Jinan University (IESR)

Assistant Professor of Economics 09/2018 - 02/2021

### Education

UCLA, Ph.D. 2018 University of Hong Kong, Bachelor of Economics and Finance, 1st Class Honors 2012

# Research Papers

The Effect of Production Information on the Choices of Lease Locations: a Study of the Marcellus Shale. Working paper.

Two Empirical Models of Matching. Working paper.

# Work in Progress

"Exclusive dealing in the Two-Sided Market: The Case of Branded Apartments in China".

This research aims to study the welfare consequences of exclusive dealing in two-sided markets by investigating the housing rental industry in China. In the past few years, "branded apartments" have become increasingly popular in China. This research studies the welfare consequence of long term leasing agreements between landlords and rental agencies and how they affect the competition between rental agencies.

"Merger and Acquisition with Economy of Scale in an Open Economy" (with

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Ping Lin, Larry Qiu, and Junji Xiao).

This article studies how decreasing marginal costs affect firms' market shares when the market is opened for exportation. Economists have long been aware that firms' production costs can decline along with output due to learning. When firms are provided with opportunities to enter another market, decreasing marginal costs give them advantages to enlarge their market shares in the original market, raising anti-competition challenges for policy makers, especially when mergers are involved.

### Presentations

2018: Jinan University (IESR), Institute of New Structure Economics, East China Normal

University

2019: SUFE, China Meeting of the Econometric Society

2021: Lingnan University

# **Professional Experience**

Cornerstone Research, Summer Associate PwC Hong Kong, Summer Intern 05/2016 - 08/2016 08/2010

# Teaching Experience

#### Lingnan University

Applied Econometrics
The Economics of Digital Economy

#### Jinan University (IESR)

Mathematical Analysis

#### **UCLA**, Department of Economics

Microeconomics: Theory of Firm and Consumer (Ph.D. core) Introduction to Statistical Methods and Econometrics (M.A.E. core) Microeconomic Theory Probability and Statistics

#### Awards and Honors

HKU Foundation Scholarship, University of Hong Kong

Dean's Honors List, University of Hong Kong

2009 - 2012

2009 - 2012

### Te t Skills

Stata, R, Python

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# Languages

English, Mandarin, Cantonese